

Integration+ | Automated Processes

RFQD Automation

What is RFQD Automation?

RFQD is a first-of-its-kind, proprietary solution to help you stay one step ahead of the competition.

Within Amazon Business, customers can submit a “Request for Quantity Discount” (RFQD) to obtain special pricing for bulk quantity orders. All Amazon Sellers with inventory for the requested item will receive the request via email and must respond within Seller Central. When you receive multiple requests a day, it can be time-consuming to update quantity discounts for each item.

With our new RFQD for Integration+, this process is streamlined and simplified:

- 1. You receive an email notification with details of all your RFQDs, including an Excel template to complete.**
- 2. You complete the template with your pricing responses.**
- 3. You load the responses in Seller Central.**
- 4. DONE!**

Who has access to RFQD?

This feature is exclusive to Sellers using ePS Integration+.

How does this benefit you?

The early bird gets the worm! Sellers who respond the **quickest** are most likely those awarded the bid, according to Amazon Business. Time is of the essence so having a tool that helps you respond faster moves you to the front of the line.

What are your next steps?

Provide your ePS Account Manager with the email address that should receive the RFQD email notifications. These are maintained by ePS and can be updated at any time upon request.

Price File Automation

What is Price File Automation?

ePS obtains your Distributor pricing file (also known as a catalog content file) which contains all the products you are authorized to sell with your Cost Pricing. Your Distributor may make changes to your price file on a daily, weekly, or quarterly basis. Changes can include removing discontinued products, updating cost price, and adding new products.

Who has access to Price File Automation?

This feature is exclusive to Sellers using ePS Integration+.

How does this benefit you?

Keeping your catalog updated manually is cumbersome and time consuming! ePS takes this burden off you so that your catalog is always up to date.

What are your next steps?

Provide your ePS Account Manager with the email address that should receive the price file automation email notifications. These are maintained by ePS and can be updated at any time upon request.