

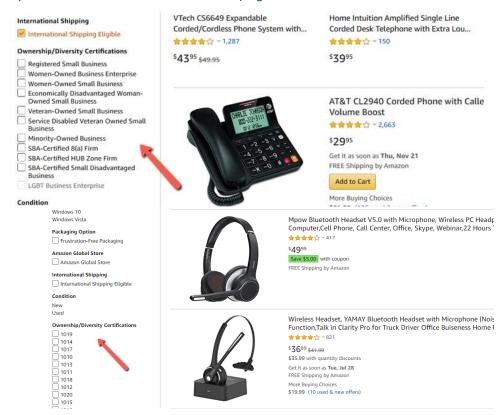
Integration+ | Minority Business Recognition

How do buyers recognize 'me' as a minority certified business?

Within your Seller Central account, you can load your National or State Certifications.

Once a certification is uploaded, Amazon verifies the accuracy of the certification & if valid, allows it to be surfaced to Business Buyers. On Amazon B2B, there are search filter options that will allow the buyer to choose what type of business they are purchasing from.

Example: A buyer searching for a desk phone & wireless headset is provided with a display of search filter options on the left-hand side of the page:



Resources:

How It Works Page & Case Studies are here: https://www.amazon.com/b?ie=UTF8&node=19300103011

Minority Business and Technology Initiative" with Amazon Business Information Is here:

https://www.globenewswire.com/news-release/2020/03/17/2002131/0/en/The-Minority-Business-Development-Agency-Launches-the-Minority-Business-and-Technology-Initiative-with-Amazon-Business.html